

Leaders

INTERNATIONAL

Executive Search



GROWING
OUR COMMUNITY'S
FUTURE

Vice-President of Finance & Administration





MANAGING THE ECONOMIC INTERESTS OF THE SIX NATIONS COMMUNITY

The Organization

“A healthy community for today and the faces yet to come”

Six Nations of the Grand River Development Corporation (SNGRDC) was launched in May 2015 with the mission to achieve economic self-sufficiency without compromising the values of the Six Nations people.

The purpose of SNGRDC is to generate income outside of federal funding to meet the community priorities of Six Nations. This includes improving social conditions, strengthening infrastructure development and creating a healthy and sustainable environment for individuals, families and businesses to thrive. To accomplish this, SNGRDC manages Six Nations’ economic interest for a number of renewable energy projects and economic development opportunities on and around the Six Nations territory.

SNGRDC is governed by an overarching Advisory Committee, a Board of Directors and the Economic Development Trust. Together these governing bodies form the SNGRDC Group. This governance framework resulted from the *Tewawennaró:roks* - “*We Gather Our Voices*” community engagement project. Visit Corporate Structure at <http://sndevcorp.ca/governance-overview> for more information.



The Organization (cont.)

VISION

Supporting a *Healthy Community* For Today and The Faces Yet to Come

SNGRDC is committed to tackling community priorities, reducing funding gaps and creating meaningful employment opportunities for the people of Six Nations.

MISSION

Ensuring *Economic Prosperity* Without Compromising Our Community Values

SNGRDC is committed to ensuring that our cultural and community values guide our pathway to economic development. SNGRDC's Guiding Principles are reflective of these values and create the foundation for all business decisions.

WHAT WE DO

Investing in A *Brighter Future* for Six Nations

SNGRDC manages the economic interests of the Six Nations Community both on and off reserve. Profits generated by SNGRDC are invested into the Six Nations Community for the collective benefit of all members. Six Nations of the Grand River Development Corporation (SNGRDC) manages Six Nations' economic interests in a number of renewable energy projects and economic development opportunities, on and around the Six Nations territory.

Portfolio

SNGRDC manages Six Nations' economic interests in both on and off reserve ventures. Total revenues in 2016/2017 were: \$37, 106, 630

Nation Enterprise On-Reserve

Nation Enterprises includes all on-reserve assets and departments managed by SNGRDC. These assets are leased from Six Nations Elected Council (SNEC) through a Management Agreement. As of September 2016, SNGRDC employs 130 staff members through nation enterprises. Assets managed include:

- Oneida Business Park
- Property Management
- Sn Bingo
- Our Sustenance
- Six Nations Tourism
- Gathering Place By The Grand
- Chiefswood Park
- Chiedwood Museum
- Mohawk Chapel

Economic Interests Off-Reserve

SNGRDC also manages the economic interests of the Six Nations Community for a number of renewable energy projects surrounding the Six Nations territory.

In 2016/2017, SNGRDC's energy portfolio was capable of producing nearly 900 MW of clean energy through direct (Equity Interests) or indirect (Community Benefit Agreements) in 14 solar, wind, or hydroelectric projects. Projects in which Six Nations have an interest include:

- Grand Renewable Energy – Wind
- Grand Renewable Energy – Solar
- Niagara Regional Wind Farm
- Bgi Rooftop Solar
- Oneida Business Park Rooftop Solar
- Gunn Hill Wind Farm
- Nanticoke Solar

Joint Venture Partnerships

A6N is a Joint Venture between SNGRDC (51% ownership) and Aecon Group Inc. (49% ownership). The company performs utility related work in southwestern Ontario, specifically within the Haldimand Tract; an area of historical significance to the people of Six Nations. In 2016/2017 peak season, A6N provided employment to 38 First Nations workers.



Impact

Profits generated by SNGRDC collectively benefit the Six Nations Community through annual community investments by the Economic Development Trust (EDT). SNGRDC management have also identified Direct Economic Impact (“DEI”) as a key performance indicator. The calculation takes into consideration the key financial drivers of activity that ultimately generate direct impact within the community. The total DEI for the year ending 2018 is \$15.4M, which represents a year over year growth of 13.84% calculated as follows:

	2016/2017	2017/2018
Profit before distributions	5,410,809	5,778,798
Payroll - 80% factor*	6,018,469	7,759,561
Gaming Commission & Sponsor Program	909,031	659,131
Other tangible impacts**	54,000	74,000
Shareholder lease & debt retirement	1,214,987	1,219,484
TOTAL	\$13,607,296	\$15,490,974

* includes A6N Labour (subsidiary J / V)

**presents funding paid to Grand River Post-Secondary

The Role

Reporting to the President/CEO, the Vice-President of Finance and Administration (VP of F&A) will have overall responsibility for all aspects of SNGRDC financial operations, administrative day-to-day operations, and leadership of a senior team of directors and business unit managers. The role will be directly responsible for P&L, financial reporting, budget forecasting, capital planning, and compliance. The VP of F&A is also the steward for the EDT, administering the Trust.

As the chief financial spokesperson for the organization, the VP of F&A will work alongside the Executive Leadership Team to develop strategic plans. To achieve the objectives identified in the strategic plans, the VP of F&A will assist in the development and negotiation of contracts and investment opportunities. They will also foster and cultivate stakeholder relationships in support of increasing the economic and investment portfolio of SNGRDC.

The VP of F&A assists the President/CEO in overseeing day-to-day operations of all SNGRDC divisions and develops and reports on key performance indicators of the group of companies. The VP of F&A also designs, establishes, and maintains an organizational structure and staffing to operate effectively.

Qualification

- Undergraduate or post-graduate degree in Accounting, Finance, or Business Administration. CPA designation required. MBA preferred.
- Minimum five (5) years of experience in senior-level finance or accounting position.
- Knowledgeable of emerging best practices in the areas of finance, accounting, budgeting, and cost control principles.
- Excellent accounting skills with practical knowledge and application of GAAP, including experience with integrated accounting applications and other software required.
- Ability to analyze financial data and prepare financial reports, statements and projections.
- Professional written and verbal communication and interpersonal skills.
- Ability to motivate teams to produce quality materials within tight timeframes and simultaneously manage several projects.
- Ability to participate in and facilitate group meetings.
- Demonstrates a high level of initiative, self direction and an ability to work independently.
- Ability to plan, organize, prioritize, analyze, conceptualize and assign tasks, and manage personnel.

Contact Information

For further inquires or to apply for this exceptional opportunity, please contact Brock Higgins, Managing Partner of Leaders International, at 613-788-8254 x.101 or email your covering letter and resume in confidence to brock@leadersinternational.com